

4 Most Important Achievements You Want To Know About Your Small Business Executive Coach: **Suresh Iyengar**



Suresh Iyengar, PE, PMP, SCPM

1

Founder, Business Unit Execution LLC (2012-now)

Combining 20 year industry experience, powerful education and proved success in coaching worldwide businesses, created 2 online career coaching programs (B2C): Certified Business Unit Manager and Certified PMO Director & 1 business coaching program (B2B): Business Performance Metrics Assessment. **Wrote over 30 blog articles in business unit management.** Author: Secret Leader Qualities For Managing A Business Unit , How To Double Your Business Unit In 6 Months , How To Become A PMO Director, White Paper: How To Raise Business Performance Using Assessments

2

Director, Project Management–PMO Leadership (2008-2010)

Promoted to strategic business **leadership role directing \$20B annual project portfolio (64% of total sales)** reporting to the CEO, led business growth strategies. Aligning 5 divisions, created and drove Business Efficiency that **increased order ability \$6B, cut costs \$214M,** and **elevated profit 30% in 8 months** despite relentless order intake.

3

Project Manager–Global Project Management (1998-2007)

Earned stellar reputation for fulfilling **>\$35M in domestic and international power plant projects.** **Grew revenues \$10M** through world-class execution. Earned **ABB Quality Salute Award for Business Unit Performance.** Assessed and rolled out division improvement plan—Earned promotion. Measured Business Unit operations and **crafted actions for 40% improved sales, margins, customer confidence**

4

Driven, Lifetime Achiever

A Small Business Executive Coach solving business problems and aligning businesses for innovation – these are two hallmarks of my leadership. I bring a unique framework to business coaching:

- Matchless engineering & technology background (**BE Instrumentation Tech., MS Electrical Eng.**)
- 20-year multimillion dollar high-risk, high-profile **business profitability experience**
- **MBA** joined by **Stanford University** certification in project management

Why me? Unlike other executives, I've grown more than 80 business units across 5 continents. Combining global experience, I've created and executed powerful business strategies for Fortune 500 automation companies.

"We Help People Grow And Businesses Prosper"

Schedule A Complimentary Coaching Session Today:

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